## ACCOUNTING: PAPER I

## MARKING GUIDELINES

These marking guidelines are prepared for use by examiners and sub-examiners, all of whom are required to attend a standardisation meeting to ensure that the guidelines are consistently interpreted and applied in the marking of candidates' scripts.

The IEB will not enter into any discussions or correspondence about any marking guidelines. It is acknowledged that there may be different views about some matters of emphasis or detail in the guidelines. It is also recognised that, without the benefit of attendance at a standardisation meeting, there may be different interpretations of the application of the marking guidelines.

## QUESTION 1 MANUFACTURING

Refer to the information sheet for information relating to the accounting records of Heavenly Smooth.

## 1.1

Heavenly Smooth
Production Cost Statement for the year ending 31 ${ }^{\text {st }}$ October 2013

| Prime costs |  | 362400 |
| :--- | :---: | :---: |
| Direct materials | 1. | 270000 |
| Direct labour $(84000+8400)$ | 2. | 92400 |
| Factory overheads | 3. | 126800 |
| Total cost of goods manufactured |  | 489200 |
| Work in progress at the beginning of the year |  | 29800 |
|  |  | 519000 |
| Work in progress at the end of the year |  | $(24000)$ |
| Cost of finished goods manufactured |  | 495000 |

## Notes to the Production Cost Statement for the year ending 31 ${ }^{\text {st }}$ October 2013.

1. Raw materials

| Opening balance as at 1 November 2011 | 7500 |
| :--- | :---: |
| Net purchases $(250000-25000)$ | 225000 |
| Railage inwards | 44500 |
| Closing balance as at 31 October 2012 | $(7000)$ |
|  | 270000 |

2. Factory overheads

| Consumable stores $(600+6750-900)$ | 6450 |
| :--- | :---: |
| Factory foreman salary $(51000+5100)$ | 56100 |
| Rental of factory | 29400 |
| Maintenance of factory equipment | 7500 |
| Water and electricity $(27000 \times 80 \%)$ | 21600 |
| Depreciation on factory equipment | 5750 |
|  | 126800 |

## 1.2

$$
\frac{\mathrm{R} 183600}{\mathrm{R} 35-\mathrm{R} 19}=\frac{\mathrm{R} 183600}{\mathrm{R} 16}
$$

Error! Bookmark not defined.
= 11475 units

She would be happy with the production as the factory only needs to manufacture 11200 units to break-even and they have manufactured $20000-8800$ more. This is more profit for the business.

The monthly water and electricity account could have a percentage of it apportioned to the general running of the offices and administration of the factory. This would remain relatively constant from month to month and would not be effected by the number of units produced. This portion used would be classified as fixed. However, if the same factory manufactures a product that requires water as a direct material, e.g. cement bricks or block manufacturers, then water consumption would vary according to quantities produced, this would then be classified as a variable cost. Hence water and electricity can have a part fixed and a part variable.

Any well explained example of factory overheads or administration costs.

As the only supplier of the raw materials is in Port Elizabeth, unless she can find alternate ingredients found locally, Jennifer needs to budget and plan the purchase of raw materials carefully so that she does not have to pay for the transportation of extra materials if she is short. She may also think about buying in bulk if the raw materials don't have an expiration date so that she orders fewer times during the year. She may want to investigate alternative transportation methods. Sourcing a cheaper supplier is not an option as the only supplier is in Port Elizabeth.
1.6

No she should not implement this decision. It is not ethical to charge the customers the same amount for the product, but supply a small quantity. This is customer exploitation and should customers find out, she will lose business. It could be ethical if she changed the marking on the bottle to say 45 ml instead of 50 ml .

## 1.7

Production Staff's arguments:

- Factory foreman received a $13 \%$ salary increase, and the administration clerk similarly received a $12,5 \%$ increase. The production staff who are essential to the manufacturing process only received a $6,3 \%$ increase.

Owner's counter argument:

- Production staff received an above-inflation increase as CPIX is currently at approximately 5,9\%.

OR

- Heavenly Smooth contributes at $10 \%$ to a Pension Fund for the production earners, which is not mandatory.


## 1.8

Going forward into the next financial year, the factory foreman should not be given such a large salary increase. His salary accounts for $44 \%$ of the factory overheads. This would also assist with the labour negotiations of production staff. The increases should be equitable.

## OR

The factory rental has increased by $40 \%$ from last year, although it does not equate to a very high monthly rental. It needs to be re-assessed. Perhaps a new contract for rental increases needs to be negotiated or new premises found. Perhaps the owner could explore the possibility of reducing the factory space used.

## OR

Maintenance on factory equipment has increased by $30 \%$ from last year. This together with the depreciation of 5750 is R13 250. Perhaps the owner needs to replace the old equipment or have a look at the possibility of leasing factory equipment, staff need to be better trained on the use and care of equipment to reduce breakages and wastage of resources.

QUESTION 2 COMPANY FINANCIALS
(65 marks; 40 minutes)

## 2.1

EXARRO LIMITED
Income Statement for the year ended $28^{\text {th }}$ February 2014

| Turnover | 1700000 |
| :--- | :---: |
| Cost of Sales | $(1000000)$ |
| Gross profit | 700000 |
| Other operating income | 21350 |
| Rent income $(17500+3850)$ | 21350 |
| Gross income | 721350 |
| Operating expenses | $(337450)$ |
| Directors' fees | 77350 |
| Salaries | 128450 |
| Depreciation | 78350 |
| Consumable stores | 2750 |
| Loss due to theft (16 000 - 12 000 - 1 500) | 2500 |
| Audit fees | 14305 |
| Advertising | 33745 |
| Operating profit for the year | 383900 |
| Interest income | 0 |
| Net profit before interest expense and financing costs | 383900 |
| Interest expense (4 050 + 6 000 ) | $(10050)$ |
| Net profit before taxation | 373850 |
| Taxation (19 500 + 64 715 + 27 850 ) | $(112065)$ |
| Net profit after taxation | 261785 |

EXARRO LIMITED
Balance sheet as at $28^{\text {th }}$ February 2014

|  | R |
| :---: | :---: |
| Tangible Assets | 1438100 |
| Fixed assets (800 $000+406750-78350+340000-30300)$ | 1438100 |
| Current assets | 511610 |
| Inventories ( $\sim^{13} 500$ | 53300 |
| Trade and other receivables (12000 + 1500 + 98750 + 1000) | 113250 |
| Cash and cash equivalents (157 250 + 1000 + 186810) | 345060 |
| TOTAL ASSETS | 1949710 |
| EQUITY AND LIABILITIES |  |
| Capital and reserves | 1630685 |
| Share capital | 1500000 |
| Retained income (28900 + 261785-160 000 ) | 130685 |
| Non-current liabilities | 100000 |
| Loan: First Financing Bank (67500 + 32500 ) | 100000 |
| Current liabilities | 219025 |
| Trade and other payables (1925+87250 + 2 000 + 100 000 + 27850) | 219025 |
| TOTAL EQUITY AND LIABILITIES | 1949710 |

## QUESTION 3 VAT AND RATIO ANALYSIS

3.1

$$
\begin{equation*}
5900+32788+27636-630-210-7966-27930+882+1120=31590 \tag{13}
\end{equation*}
$$

3.2

It saves time as it is quick and easy to file the VAT return online and SARS can process the information immediately. SARS uses a secure website that requires a username and password that only the person filing the return would have access to. A valid reason
3.3

### 3.3.1

```
R500 000 + R51 750
1/2[2 230 000 + 420 000 + 3500 000 + 575 000]
551750 }\times\underline{100
3362500 1
= 16,41% or 16,4
```


### 3.3.2

The company is utilising funds from the bank at an interest rate of $9 \%$ p.a. to earn a return of $16,41 \%$. This indicates positive gearing, and would make it favourable to source finance from Western Bank.

The debt to equity ratio is very low at $0,16: 1$ indicating that the business is heavily funded by own capital. So the current risk position of the business would also support the taking out of the loan.
3.3.3

Does the company have substantial tangible assets that can be used as collateral for the loan?

Liquidity - does the company have sufficient short term assets to pay the interest on the loan and to make the annual loan repayments necessary?
3.3.4
$\frac{3500000}{300000}$
$=1166,67 \mathrm{c}$ or R11, 67
3.3.5

No, because it is only slightly higher than what it is worth NAV (R11,67) according to the books of the business and the share price has fallen from R12 last year to R11,85 this year, showing that there is less public confidence. The return on shareholder's equity is fairly low at $6,6 \%$ - much the same as that of a fixed deposit.

Yes, because although the market value is slightly higher than the NAV (R11,67), this could be because the assets are recorded at historic cost and they may be worth more. It also indicates that the public sees its NAV as under-valued. Although there has been a recession they have still managed to earn $6,6 \%$ return. World-wide recession could have caused a drop in share price - worth buying while shares are low.

The principles of good corporate governance. Businesses have an obligation to give back to society and underprivileged communities and to be aware or assist with environmental regeneration or environmental projects.
Their involvement in projects like these is likely to place the business in good standing with the public and this in-turn creates a positive image. This can attract new customers/suppliers or encourage existing customers/suppliers to continue dealing with the company.

## QUESTION 4 INVENTORY AND ASSET MANAGEMENT

## 4.1

```
R106 875 + R326 900 = 433775 = R79, 96
    1425+4000
    545
750 * R79, 96 = R59 968, 89 or R59 970 or R59 969
```

4.2

Number of bags missing
$[1425+4000]-4600=825$
$825-750=75$
Weighted average amount
$75 \times$ R79, $96=$ R5 997
4.3

R1 035000
(R373 806)

| R106 875 <br> + R326 900 <br> (R59 969) |
| :--- | :--- |$=$ R661 194 OR $\quad$| R1 035 000 |
| :--- |
| $\frac{(367816)}{667184} 4600$ units $\times$ R79,96 |

The owner could implement a system of control over staff whereby a random selection of staff members could be made at the end of the working day, and that staff member is then searched. This system would have to have been entered into staff employment contracts so that staff would be aware of the control measure. Any other effective control measure over staff, but it must be well explained to get 3 marks.

OR
Division of duties - one does stock sheets, one physical counts and another the reconciliation of these.

OR
Limit access to stock room and document movements of stock throughout business.

## 4.5

## Premier Sports

Notes to the financial statements as at $\mathbf{2 8}$ February 2014
Note 3. Tangible assets

|  | Embroidery <br> Machines |
| :--- | :---: |
| Carrying value at the beginning of the year | 234800 |
| Cost at the beginning of the year | 348000 |
| Accumulated depreciation at the beginning of the year | $(113200)$ |
| Movements | 156000 |
| Additions at cost price | $(25000)$ |
| Disposals at carrying value (48 000 - [18 000 + 5 000 = 23 000] | $(69200)$ |
| Depreciation for the year (5 000 + 13 000 + 51 200) | 296600 |
| Carrying value at the end of the year | 456000 |
| Cost at the end of the year (348 000 - 48 000 + 156 000) | $(159400)$ |
| Accumulated depreciation at the end of the year <br> $(113 ~ 200 ~+69 ~ 200-23000)$ |  |

Workings: Depreciation of Machine 1 and 3

| CP | 300000 |
| ---: | ---: |
| Acc Dep | $\underline{95200}$ |
|  | $204800 \times 25 \%=51200$ |

Total: 200 marks

